



STATE OF INDIANA

REQUEST FOR INFORMATION/INNOVATION 26-87000

INDIANA DEPARTMENT OF ADMINISTRATION

**ON BEHALF OF THE
BUREAU OF MOTOR VEHICLES**

**SOLICITATION FOR:
BMV PUBLIC-FACING ELECTRONIC TITLING PORTAL**

**RESPONSE DUE DATE:
AUGUST 17, 2026 BY 3:00PM EASTERN**

Angie Alexander; Procurement Consultant
angalexander@idoa.in.gov
Indiana Department of Administration
Procurement Division
402 W. Washington St., Room W478
Indianapolis, Indiana 46204

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REQUEST FOR INFORMATION/INNOVATION 26-87000

INTRODUCTION

This is a Request for Information/Innovation (RFI) issued by the Indiana Department of Administration (IDOA) on behalf of the Bureau of Motor Vehicles regarding the BMV PUBLIC-FACING ELECTRONIC TITLING PORTAL.

It is the intent of IDOA to solicit responses to this Request for Information/Innovation in accordance with the specifications contained in this document and associated attachments. Neither this RFI nor any response (proposal) submitted hereto is to be construed as a legal offer.

THE STATE MAY ELECT TO LIMIT PARTICIPATION IN ANY FUTURE COMPETITIVE SOLICITATION TO VENDORS THAT RESPOND TO THIS RFI.

ENTERPRISE STANDARDS & POLICIES

Respondents should assume alignment with State enterprise standards: Information Security Framework (NDA access), MuleSoft API Management and GoAnywhere MFT for secure data exchange, Access Indiana SSO for user-facing functionality, WCAG 2.1 AA and State Assistive Technology standards, and adherence to the State's AI Policy and AI Readiness Assessment for any AI usage.

SECURITY & BUSINESS CONTINUITY / DISASTER RECOVERY (BC/DR)

Respondents should provide high-level descriptions of: (a) incident response processes, including escalation, reporting, root-cause analysis, and lessons learned; (b) initial system architecture documentation and an approach to annual updates; and (c) BC/DR strategy, including recovery objectives, testing cadence, and evidence of prior exercise.

BACKGROUND AND OBJECTIVE OF THE RFI

The Indiana Bureau of Motor Vehicles is undertaking Phase 2 of its E-Title initiative to further modernize the vehicle titling process for residents, businesses, and licensed motor vehicle dealers. This phase aims to set the foundation for eliminating paper-based workflows, enhance transaction efficiency, and elevate customer experience through a secure, web-based portal.

In parallel, AAMVA (American Association of Motor Vehicle Administrators) is actively developing a nationwide, interoperable private-party e-titling solution. The AAMVA initiative, now in pilot stages in multiple jurisdictions, supports peer-to-peer title transfers with secure authentication, odometer disclosure, and real-time title record exchange.

This RFI seeks to understand vendor alignment with AAMVA's framework, integration readiness, and future peer-to-peer capabilities that enable Indiana residents to benefit from cross-jurisdictional electronic title transfers.

The goal of this RFI is to gather general functionality and general pricing structures from vendors for the development of a potential Request for Proposal (RFP).

BMV is requesting information to formalize the scope of work for a potential RFP by allowing the vendor community to apprise the BMV on information that should be considered as part of the scope of work. Describe program area, business need, and what the State hopes to learn.

For this RFI, the State seeks clear, actionable information on:

- a. end-to-end electronic transfer-of-ownership workflows for private-party and dealer transactions
- b. readiness and roadmap for interoperability with national e-title standards
- c. available integrations into other systems related to electronic vehicle titling that would be beneficial to BMV and its customers
- d. service, security, identity, and data-exchange guardrails necessary for a public-facing portal at State scale
- e. pricing structures for each component of the vendor's proposed or available services

SCOPE OF WORK

This RFI invites vendors to describe a solution that delivers a fully electronic end-to-end titling workflow and integrates with national e-title standards. Key areas include:

- A web-based portal for individual owners, businesses, and licensed dealers, optimized for both desktop and mobile applications.
- Full transfer-of-ownership functionality, with digital/electronic signatures and automated data validation.
- Seamless integration with BMV systems to update title and vehicle records in real time.
- Dealer-specific functionality to manage inventory and complete high-volume reassignment processes.
- Peer to peer e-title interoperability: Alignment with AAMVA's existing private-party e-title solution, as well as solutions that are currently being developed by AAMVA. Vendors must describe:
 - Whether they currently support (or plan to support) AAMVA's peer to peer electronic vehicle sale process.
 - Implementation status or roadmap to enable cross-state peer to peer title transactions using AAMVA standards.
 - Plans to implement future AAMVA based electronic titling workflows and systems.
 - If vendor plans to deviate from AAMVA's processes, then a description of and reason for the deviation must be provided.

Note: It is important for BMV to understand each vendor's plans to either integrate with AAMVA's solutions as they are being developed or create their own solution outside of the AAMVA workflow. BMV would also like to understand the benefits of not integrating with AAMVA's workflow(s), if a vendor has decided not to integrate.

Vendors should also detail their system architecture, integration strategies, compliance with federal/state security and identity standards, and prior experience working with AAMVA frameworks or similar peer to peer e-title solutions.

RESPONSE FORMAT AND ATTACHMENTS

Respondents should submit responses to the RFI, utilizing **Attachment A**, describing how they will meet the specific requirements of this RFI and the deliverables included within. All narrative responses must be provided to the State in Microsoft Word format. Respondents must structure their response according to the sections outlined below to facilitate the State's review of the responses. List required response components including optional requirement templates.

1. Vendor Information

- a. Organization name, address, and primary contact
 - b. Brief overview of relevant experience in electronic titling, digital identity, or other motor vehicle administration systems
2. Executive Summary
 - a. High level overview of proposed solution
 - b. Summary of key capabilities and differentiators
3. Solution Overview
 - a. Respondents should clearly describe their proposed approach to each topic area in the RFI, including:
 - i. end-to-end electronic transfer-of-ownership workflows for private-party and dealer transactions
 - ii. readiness and roadmap for interoperability with national e-title standards
 - iii. service, security, identity, and data-exchange guardrails necessary for a public-facing portal at State scale
 - iv. pricing structures for each component of the vendor's proposed or available services
4. Technical Architecture & Integration Approach
 - a. System architecture diagrams
 - b. API capabilities
 - c. Interoperability with State systems, national standards, and AAMVA frameworks
 - d. Data flow, identity/credentialing, security protocols
5. Implementation & Transition Approach
 - a. Implementation methodology
 - b. Expected timelines, milestones, and dependencies
 - c. Change-management or migration support
 - d. Assumptions requiring State action
6. Risk, Compliance, and Safeguards
 - a. Known risks, constraints, or prerequisites
 - b. Data protection and privacy practices
 - c. Compliance with State, federal, and industry requirements
7. Pricing Information
 - a. Itemized pricing models (subscription, transaction, service bundles, modular components, etc.)
 - b. Optional or add-on services
 - c. Licensing or hosting assumptions
8. Attachments & Supplemental Materials
 - a. Case studies
 - b. Technical white papers
 - c. Product sheets
 - d. References or demonstrations

THE TOTAL RESPONSE SHOULD NOT BE MORE THAN 15-20 PAGES IN LENGTH.

If you would like to provide a response/feedback to this RFI for a potential RFP for BMV, you must provide your response to State as shown in the RFI Timeline and Response Submission section below.

RFI TIMELINE

The following timeline is only an illustration of this RFI process. The dates associated with each step are not to be considered binding.

Anticipated RFI Dates:

Activity	Date
Issuance of RFI	July 15, 2026
Deadline to Submit Written Questions (3:00PM Eastern Time)	July 22, 2026
Response to Written Questions/RFI Amendments	July 29, 2026
Due Date for Submissions	August 17, 2026

QUESTION / INQUIRY PROCESS

All questions/inquiries in regards to RFI 26-87000 must be submitted in writing via email using **Attachment B**, Questions and Answers Template, by the deadline of **July 22, 2026 by 3:00PM ET** to rfp@idoa.IN.gov. The email subject line should contain the following phrase:

“REQUEST FOR INFORMATION/INNOVATION 26-87000, QUESTION AND INQUIRIES.”

Following the question/inquiry due date, IDOA will compile a list of the questions/inquiries submitted by all Respondents. The responses will be posted to the IDOA website as soon as possible. Only answers posted on the IDOA website will be considered official and valid by the State. No Respondent shall rely upon, take any action, or make any decision based upon any verbal communication with any State employee.

Please note that Angie Alexander is the State’s single point of contact for this RFI. **Inquiries are not to be directed to any other staff member of the BMV.** Such action may disqualify respondent from further consideration in this RFI and any subsequent RFP process.

If it becomes necessary to revise any part of this RFI, or if additional information is necessary for a clearer interpretation of provisions of this RFI prior to the due date for submissions, an addendum will be posted on the IDOA website.

CLARIFICATIONS AND DISCUSSIONS

The State reserves the right to request clarifications on information submitted to the State. The State also reserves the right to conduct discussions, either oral or written, with the Respondents. These discussions could include requests for additional information, requests for cost information or technical requirements response attachment revision, etc. Additionally, in conducting discussions, the State may use information derived from the responses submitted by competing Respondents only if the identity of the Respondent providing the information is not disclosed to others. The State will provide equivalent information to all Respondents which have been chosen for discussions.

The Procurement Division will schedule all discussions. Any information gathered through oral discussions must be confirmed in writing.

INDEPENDENT VERIFICATION & VALIDATION (IV&V)

If the State elects to utilize IV&V for this effort, Respondents should anticipate IV&V visibility into project communications, artifacts, and deliverables. In any subsequent procurement, the State may require IV&V concurrence on designated deliverables prior to payment. Vendors should describe how they will enable IV&V access and collaboration without disrupting project execution.

CONFIDENTIALITY

It is important to note that all information submitted in Respondent's proposals to this RFI will be kept confidential and will not be made available to the public unless this RFI does not result in the release of a solicitation at a later date. If a solicitation results from this RFI, then the information contained in the proposal submissions for this RFI must be made available to the public once the resulting solicitation has been awarded and the protest period has ended.

Respondents are advised that materials contained in proposals are subject to the Access to Public Records Act (APRA), IC 5-14-3 et seq., and, after award, the entire solicitation file may be viewed and copied by any member of the public, including news agencies and competitors.

Please note citing "Confidential" on an entire section is not sufficient. The Public Access Counselor (PAC) provides guidance on APRA. Respondents are encouraged to read guidance from the PAC on this topic as this is the guidance IDOA follows:

- [18-INF-06; Redaction of Public Procurement Documents Informal Inquiry](#)

Respondents claiming a statutory exception to the APRA must indicate so on a separate attachment labeled "**Confidential Documentation Listing**". That document should include the following information:

- List all documents where claiming a statutory exemption to the APRA;
- Specify which statutory exception of APRA that applies for each document;
- Provide a description explaining the manner in which the statutory exception to the APRA applies for each document.

When claiming confidential information, respondents should submit two versions of their response:

- 1) A confidential version (for the State's review and evaluation)
 - a. Confidential Information must be clearly marked in a separate folder.
- 2) A redacted version (for public records requests)

If the Respondent does not identify the statutory exception, the Procurement Division will not consider the submission confidential. The State also reserves the right to seek the opinion of the PAC for guidance if the State has doubts the cited exception is applicable.

Prices are **NOT** confidential information.

RESPONSE SUBMISSION INSTRUCTIONS

Firms interested in providing information to IDOA should submit responses via email to rfp@idoa.IN.gov. All responses must be received no later than **August 6, 2026 by 3:00PM ET**. The subject line of the email submission must clearly state the following:

"RESPONSE TO REQUEST FOR INFORMATION/INNOVATION 26-87000"

Any information received after the due date and time may not be considered.

No more than one proposal per Respondent may be submitted.

All templates should be returned in their original format.

The State accepts no obligations for costs incurred by Respondents in anticipation of being awarded a contract.

ATTACHMENTS (Optional)

- The Solution
- Approach and Deliverables
- Roles & Resource Expectations
- Project Timeline
- Data Exchange & Governance
- Background and Experience
- Company Structure
- References
- Program Area Business Requirements
- Functional Requirements
- Technical Requirements
- Security